

# AI SOC Analyst

Dropzone AI autonomously investigates routine alerts so that MSSPs can keep a competitive edge

MSSPs that want to scale their MDR services often face challenges around staffing and supporting numerous security technologies. One worry is that as the MDR service scales, clients will experience a drop in service quality.

Dropzone AI offers a pre-trained AI SOC analyst that autonomously handles Tier 1 alert triage and investigation for every alert. It replicates the investigative process and techniques of expert analysts, enabling MSSPs to scale their MDR offerings without sacrificing quality. With Dropzone AI, every alert receives a consistently thorough investigation and detailed write-up.

## Benefits

<p><b>Dramatically increase automation</b></p> <p>Increase your team’s capacity without having to double your budget. Dropzone AI handles alert investigations from end to end, including the messy parts of an investigation that require human-like reasoning.</p>	<p><b>Ensure top-tier quality of service as you scale</b></p> <p>Scale your business confidently without having to worry about overloading your team. Dropzone AI will help you to deliver fast and consistent investigations even as your business grows.</p>	<p><b>Expand your MDR to support new technologies</b></p> <p>Open up new client opportunities by supporting tools that your clients are using. Dropzone AI expertly investigates alerts from a wide range of SIEM, EDR, identity, cloud, and other technologies.</p>
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	Human-only MSSP	MSSP with Dropzone AI
Average time spent per alert	15 minutes	3 minutes
# of alerts investigated per analyst	30-60 each day	150-300 each day
Context provided when sent to customer	Varies	Detailed
False positives sent to customer	10% of escalations	5% of escalations



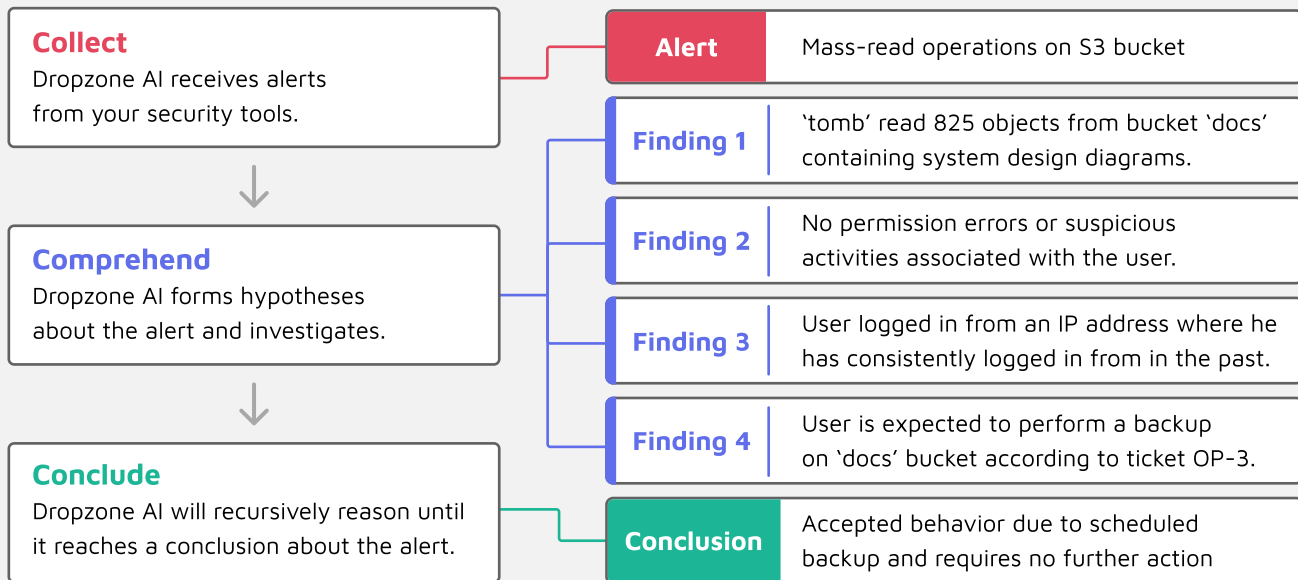
“The use of Dropzone allows Critical Insight’s SOC analysts to concentrate on the tasks that truly require human intelligence while having Dropzone handle SOC tasks suited for AI. We’ve measured and validated an increase in the speed and quality of investigations.”



Garrett Silver  
CEO, Critical Insights

## How It Works

Dropzone's AI SOC analyst is an extension of your team that tirelessly investigates incoming alerts, using the same techniques and tools leveraged by elite analysts.



## Pricing

Starting list price is \$36,000 per year, with an annual contract. Pricing includes:

- ✓ Up to 4,000 full investigations per year per AI analyst
- ✓ Unlimited users
- ✓ All available security alert categories
- ✓ All pre-built integrations with your security and data tools
- ✓ Hand-picked threat intelligence and enrichment feeds
- ✓ AI chatbot for ad-hoc investigation
- ✓ Interact with engineers for support
- ✓ 8-hour customer support SLA

## Key Features

- Autonomous alert investigation
- Support for multi-tenancy
- Contextual memory
- 60+ integrations
- No automation playbooks, code, or prompts
- Interactive threat hunting

## About Dropzone AI

Dropzone AI revolutionizes cybersecurity operations by providing pre-trained, autonomous AI SOC analysts that work tirelessly alongside human teams. Built on advanced LLMs, Dropzone AI investigates and analyzes every security alert 24/7 without requiring playbooks, code, or prompts. It seamlessly integrates with your existing security tools, adapting to your environment to generate decision-ready reports that enable analysts to focus on critical threats. Dropzone's patented system reduces manual analysis time by 90%, helping organizations scale their security operations without adding headcount. For more information, please visit [www.dropzone.ai](http://www.dropzone.ai)